

## Dannis Mitchell

Diversity Manager, Barton Malow Co.



Dannis is a construction industry professional committed to developing and implementing programs that provide employment and contracting opportunities to diverse candidates and subcontractors. She has more than 14 years of experience in business and workforce development that she uses to drive growth within the industry while dissolving entrenched biases through targeted engagement initiatives.

Dannis leads Barton-Malow's efforts to increase capacity and utilization of targeted businesses and workforce candidates on construction projects. She builds and manages relationships with key stakeholders including unions, community development organizations, educational institutions, and corporate partners.

She also supports workforce recruitment efforts. In 2016, Dannis launched the Barton Malow Apprenticeship Expo, which educates the community on career opportunities through interactive demonstrations and interface with union representatives and trade apprentices. In addition, she acted as a liaison with project partners to implement local business and workforce inclusion efforts on the Little Caesars Arena construction project.

Dannis began her career in marketing and business development, and has worked for Walbridge and L.S. Brinker Co., where she developed marketing and business development initiatives for U.S. and international construction projects. Dannis joined Barton Malow in 2013 as Marketing Manager and was responsible for the development of proposal and marketing strategies for projects ranging from \$5M to \$500M.

A Detroit native, she dedicates her time to organizations that are improving the local community, including The Children's Center, Life Remodeled and Habitat for Humanity. She is on the board of the Jefferson East Development Co. and is an advisory board member for A. Phillip Randolph Technical High School and Access for All. Dannis also is a member of the Association of General Contractors Workforce Development Committee.

She loves to devote time to women's' initiatives and is a member of Inforum and the CREW Network, which promotes the advancement of women in commercial real estate.

Dannis has a bachelor of business administration degree in Marketing from the University of Michigan. She is also a graduate of the Inforum Executive Leadership Program (2016) and has received her Construction Industry Technician (CIT) designation from the National Association of Women in Construction (NAWIC) Education Foundation. Additionally, she served as a member of the Wayne County Transition Committee, under County Executive, Warren Evans, is an honoree for *Crain's Detroit Business* 40 under 40 (2017) and is a *Michigan Chronicle's* 40 under 40 (2018) and *Women of Excellence* Honoree (2015).